

DISC PERSONALITY FLEXING EXERCISE

INSTRUCTIONS:

1. Sit with someone you work with
2. Fill in your DISC scores
3. Person 1 answers the questions
4. Person 2 answers the questions
5. Discuss and write down how you can be more effective working together

PERSON 1 DISC SCORES

D	%	I	%	S	%	C	%
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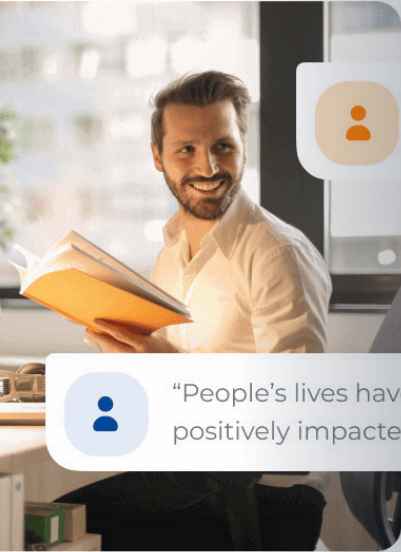
You get upset when others	What works for you in this working relationship?	How can your partner be more effective working with you?

PERSON 2 DISC SCORES

D	%	I	%	S	%	C	%
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You get upset when others	What works for you in this working relationship?	How can your partner be more effective working with you?

GETTING PEOPLE RIGHT



"The result has been a huge transformation of our culture!"



"People's lives have been positively impacted."



"He has helped us build a vision-driven, energized team."

Getting People Right (GPR) is an educational website providing its students with practical education in entrepreneurial leadership.

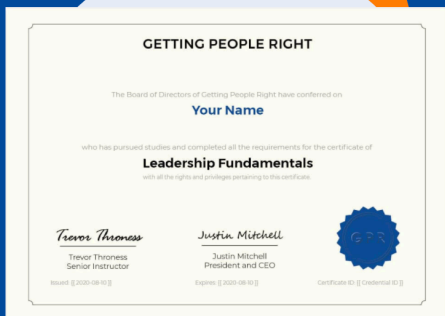
GPR's leadership courses will teach you the practical skills you need to build strong teams and enhance your career. The curriculum has been developed by a faculty that has experience successfully scaling businesses and in the coaching of high growth organizations. Our mission is to teach business owners, managers and career builders how to build strong teams by putting the right people in the right seats.

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- ✓ Discovering and implementing core values
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- ✓ Building a one-page strategic business plan
- ✓ Coaching based performance reviews
- ✓ Using DISC Personality testing at work and home
- ✓ Dealing with under performers
- ✓ Learning the process to hire a-players
- ✓ How to fire with minimum pain and drama
- ✓ Objectively assessing your team
- ✓ Building your personal annual plan

Start Learning Today